



Transfer Guide

FINISH YOUR BACHELOR'S DEGREE AT AN AFFORDABLE COST

Complete your CLC Associate in Applied Science Degree in Business and transfer to UW-Parkside for a B.S. degree with a major in: Accounting, Marketing, Management Information Systems (MIS), or Business Management (with concentrations in Finance, General Business, and Human Resource Management).

Parkside participates in the Midwest Student Exchange Program which allows residents of Illinois to qualify for lower tuition costs. Additional out-of-state scholarships are also available to qualified students. Visit uwp.edu/financial_aid for more information.

Contact:

Sergio Correa
Sergio.Correa@uwp.edu
 262-595-2300

CLC Student Development
 Counselor
 847-543-2060

To be completed at CLC

BUS 221	Business Law I **	3
ACC 121	Financial Accounting**	4
ACC 122	Managerial Accounting**	4
ECO 221	Macroeconomics**	3
ECO 222	Microeconomics **	3
CMM 121	Fundamentals of Speech**	3
MTH 122	College Algebra**	4
ENG 121*	English Composition I	3
BUS 121	Intro to Business	3
CIT 120	Introduction to Computers	3
HUM 127 or PHI 125	Critical Thinking or Intro to Ethics	3
BUS 223	Principles of Management	3
BUS 122	Principles of Marketing	3
BUS 237	Managerial Communication	3

General Business Electives (18 Credits required): Any BUS, up to 2 Supply Chain Management courses and up to 2 additional ACC courses (transferability of General Business Electives will depend on courses) 18

Total Transferable Credits from CLC 63

* = Students may also complete ENG 122 at CLC which completes the ENGL 101 requirement at UWP
 ** = Requires a grade of C or better

To be completed at UW-Parkside

UWP Credits

REQUIRED GENERAL EDUCATION AND OTHER DEGREE REQUIREMENTS

HU	Humanities and the Arts (may include DV+)	6
SB	Social and Behavioral Sciences (may include DV+)	3
NS	Natural Sciences (may include DV+)	9
ENGL 101*	Composition & Reading	3
FL	Foreign Language (if not completed)	0-8
DIV	DV+ = 1 Diversity (DV) course is required to graduate	0-3
Gen Elect	General Elective(s) will depend on Major	0-3

LOWER LEVEL BUSINESS COURSES

ENGL 2xx	Advanced Writing Course: ENGL 201 or 202 or 204	3
QM 210	Business Statistics I	3
QM 310	Business Statistics II	3

UPPER LEVEL BUSINESS FOUNDATION COURSES

QM 319	Operations Management	3
MIS 320	Management Information Systems	3
FIN 330	Managerial Finance	3
MGT 349	Organizational Behavior	3
MKT 350	Marketing Principles	3
BUS 495	Strategic Management	3

ACCOUNTING MAJOR

ACCT 301	Intermediate Accounting I	3
ACCT 302	Intermediate Accounting II	3
ACCT 305	Individual Taxation	3
ACCT 306	Business Taxation	3
ACCT 400	Advanced Accounting	3
ACCT 403	Advanced Cost Accounting	3
ACCT 404	Auditing	3
BUS 372	Business Law	3

Note: Students planning to sit for the CPA exam will need the following additional 3.0 credit hours:

- PHI 125(at CLC) or PHIL 206 Intro to Ethics (at UWP) for Illinois Exam
- ACCT 402 Accounting Information Systems for Wisconsin Exam

MARKETING MAJOR

MKT 354	Marketing Research	3
MKT 355	Buyer Behavior	3
MKT 358	Promotions Management	3
MKT 452	Product Management or MKT 458 Personal Selling	3
MKT 455	Marketing Management	3
1 MKT Elective	See Catalog for Electives : Choose one from: MKT 353, 356, 357, 452, 458, 467, 469, 490, RMGT 435 or 454	3

MANAGEMENT INFORMATION SYSTEMS MAJOR

MIS 221	Business Programming I Visual Basic (=Natural Science)	3
MIS 322	Business Programming II – C#	3
MIS 327	IT Infrastructure	3
MIS 328	Database Management Systems	3
MIS 425	System Analysis and Design	3
PGMT 341	Basics of Project Management	3
2 Electives	See Catalog for Electives : Choose courses from: MIS 422, 424, 426, 428, 429, PMGT 441. Choose no more than one course from MIS 494, CSCI 322, 340, 435, 478	6

BUSINESS MANAGEMENT MAJOR CONCENTRATION IN FINANCE

FIN 335	Investments	3
FIN 336	Management of Financial Institutions	3
FIN 431	Advanced Managerial Finance	3

Two from:

ACCT 301	Intermediate Accounting I	3
FIN 435	Security Analysis/Portfolio Management	3
FIN 437	International Management	3

BUSINESS MANAGEMENT MAJOR CONCENTRATION IN GENERAL BUSINESS

HRM 343	Human Resource Management	3
5 Electives	Choose 15 credits from upper-level (300-400) business courses with no more than 2 courses from any one area. Areas are identified by the prefixes ACCT, BUS, ENTR, FIN, HRM, MGT, MIS, MKT, PMGT, QM, and RMGT. The combined credits for Internship (494) and independent Study (499) across all business disciplines cannot exceed 6 credits. Non-business course may not be used towards the concentration.	15

BUSINESS MANAGEMENT MAJOR CONCENTRATION IN HUMAN RESOURCES MANAGEMENT

HRM 343	Human Resource Management	3
Two from:		
HRM 441	Staffing Organizations	3
HRM 442	Improving Employee Performance	3
HRM 444	Compensation and Benefits	3

Electives [See Catalog for Electives](#): Choose two from: RMGT 453 or 454, HRM 490, 494, 499; MGT 446 or 447; PMGT 342. COMM 303 or 385 or 485; ECON 380; POLS 315; PSYC 330, SOCA 371 OR 374 6

Additional Credits to Complete degree

63-72



TRANSFER PLANNING GUIDE

CLC Associate in Applied Science in Business

- to -

UW-Parkside B.S. degree with majors in
Accounting, Management Information Systems, Marketing,
or Business Management (with concentrations in Finance, General Business,
Human Resource Management)

This transfer planning guide is based on a degree completion agreement between the College of Lake County (CLC) and the University of Wisconsin-Parkside (UWP). The agreement was created to provide improved transfer opportunities for learners at CLC who desire further education to enter UWP.

A. Diversity and General Education Requirement:

Students entering UWP under this articulation agreement will need to meet a diversity course requirement and the General Education requirements: 12 credits from three different departments in each of the following categories: Humanities and Arts, Social and Behavioral Sciences, and Natural Sciences.

B. Skills Requirements:

Completion of CLC A.A.S. in Business completes the computational skills requirements via the following course: MTH 122 or 127 for UWP MATH 112. However, students will be required to complete either ENG 122 at CLC or ENGL 101 at UWP to satisfy the Reading/Writing Skills requirement.

C. Foreign Language Requirement:

CLC students need to meet the UWP foreign language requirement. For more information, please visit [Graduation Requirements](#) and search Foreign Language.

D. Degree Credits and GPA Graduation Requirements:

- Minimum of 120 credits
- Minimum degree GPA requirement of 2.00
- Grade of C or better in all lower level foundation and preparation courses;
- Major GPA of 2.5 in upper level (300-400) foundation and concentration courses is also required.

The University of Wisconsin-Parkside and the College of Lake County (CLC) have produced this guide as a tool for students. Every effort is made to maintain accurate information; however, this guide is subject to change. Students should contact the Business Advisors listed below to stay informed of changes, as final responsibility for verifying information rests with the student.

UW-Parkside: Joan.Wishau@uwp.edu or 262-595-2449, CLC: [Liliana Ware \(lware@clcillinois.edu\)](mailto:Liliana.Ware@clcillinois.edu) or 847-543-2563

FOR MORE INFORMATION ON UNIVERSITY OF WISCONSIN-PARKSIDE, CONTACT
Grayslake Counseling Center/A-124, 847-543-2060

Transfer Guides can be viewed online at <http://www.clcillinois.edu/info/transfer>