

ILLINOIS TOLLWAY: MAKING A CONNECTION

CONSTRUCTION BUSINESS DEVELOPMENT CENTER



“As a new company, we would not have been able to successfully and accurately provide the required information, documentations, without your personalized assistance.”

*Orah Mahon,
Quality Electrical Construction, Inc.*

The Illinois Tollway’s Construction Business Development Center (CBDC) provides free, one-on-one business training and technical assistance to disadvantaged, minority- and women-owned firms, as well as small and veteran-owned businesses to participate as prime and subcontractors on highway and vertical projects.

WHO SHOULD APPLY

Small and or new firms looking to expand (or grow) their businesses and secure work on Tollway projects.

**CONSTRUCTION
BUSINESS DEVELOPMENT
CENTER** CBDC



HOW IT WORKS

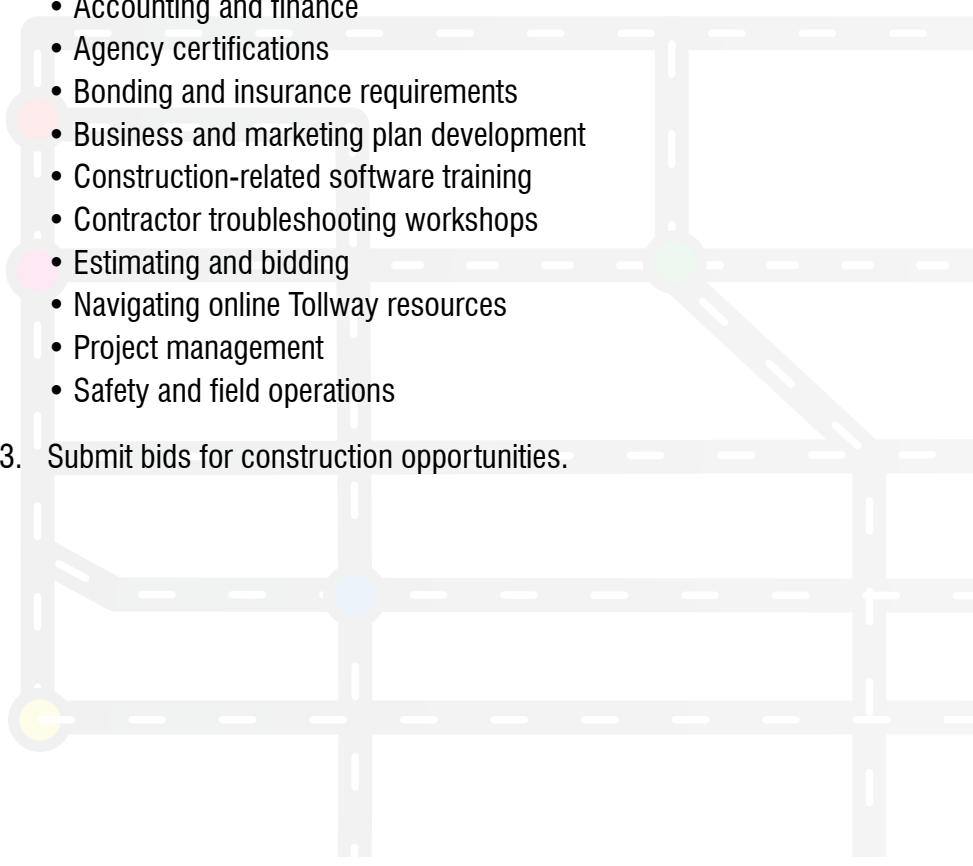
1. Work directly with a construction business specialist to develop an Individualized Technical Assistance Plan (ITAP).

Using ITAP as your guide, your specialist will assist you via one or a combination of:

- Seminars/workshops
- Access to partner organizations and industry experts
- Personalized assistance—typically done with a consultant

2. Technical assistance may include:

- Accessing Tollway Online Plan Room
- Accounting and finance
- Agency certifications
- Bonding and insurance requirements
- Business and marketing plan development
- Construction-related software training
- Contractor troubleshooting workshops
- Estimating and bidding
- Navigating online Tollway resources
- Project management
- Safety and field operations

3. Submit bids for construction opportunities.
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TRADES WE SERVE

In 2014-2015, the CBDC offered assistance to 184 clients in the following trades:

- Abatement
- Carpentry
- Drywall
- Electrical
- Elevator
- Excavating/demolition
- Fencing/traffic barrier
- General Contracting
- Glass/windows
- Landscaping
- Masonry/concrete
- Plumbing
- Roofing
- Sewers
- Soil testing
- Steel erectors
- Telecommunications
- Trucking



HOW TO PARTICIPATE

The Illinois Tollway's Construction Business Development Center is a collaboration with the Illinois Community College Board at select community colleges.



Apply online at www.illinoistollway.com, in the Doing Business/Diversity section or contact:

Paul Murtagh, CBDC Manager
Email: pmurtagh@prairiestate.edu
Phone: 708-709-3692

AGENCIES AND ASSOCIATIONS WE WORK WITH

- Chatham Business Association
- Chicago Urban League
- Hispanic American Construction Industry Association
- Illinois Black Chamber of Commerce
- Illinois Comptroller's POWER Program
- Illinois Department of Transportation District 1
- Illinois Hispanic Chamber of Commerce
- Illinois Road Transportation Builders Association
- SBA Chicago District Office
- SBDC at Governors State University
- State of Illinois Disabled Veteran-owned Business Network
- U.S. Minority Contractors Association
- Women's Business Development Center



Illinois
Community College Board